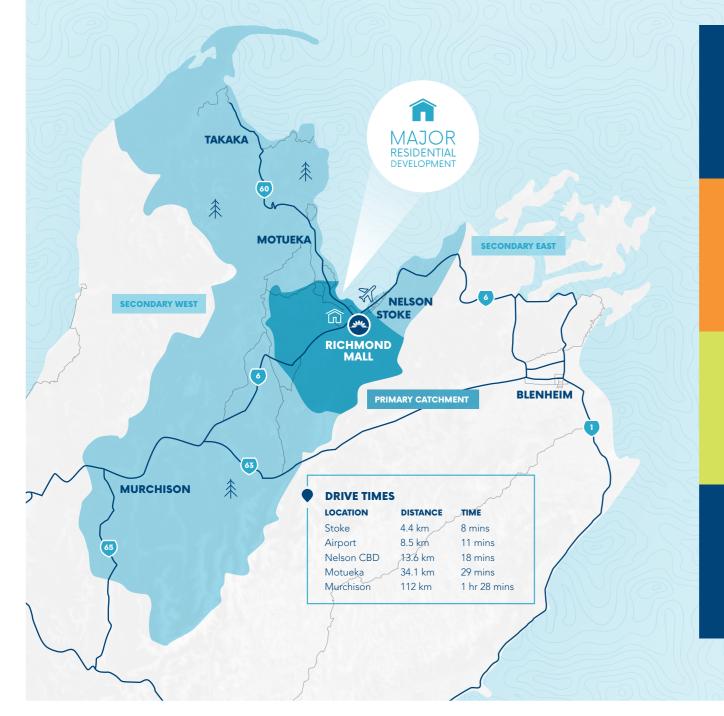
LEASING PROFILE RICHMOND MALL







MORE PEOPLE, MORE OPPORTUNITY

POPULATION TO REACH 113,200 BY 2038 10% INCREASE

S)

RETAIL SPEND RISING FAST EXPENDITURE TO REACH SI.6B BY 2038 42% INCREASE

MORE INCOME, MORE SPENDING PRIMARY TRADE HOUSEHOLD INCOME 39% >\$70K • 17% \$50K-\$70k • 45% <\$50K



MORE HOUSES, MORE FOOT TRAFFIC

MAJOR RESIDENTIAL DEVELOPMENT 2,670+ NEW HOMES TO BE BUILT

REGION EXPANSIVE NELSON TASMAN



100,000+ CURRENT POPULATION

FOURTH BUSIEST AIRPORT IN NZ



3 NEARBY NATIONAL PARKS

4%



SUNNY WARM SUMMERS, MILD WINTERS



\$343M TOURISM



GDP

4% GDP GROWTH PER ANNUM



52,000 FILLED JOBS

STATISTICS: Retail market assessment – Property Economics 2018, Google Maps, Nelson Regional Development Agency – nelsontasr

RICHMOND MALL

LOCATION

Purchased in 1992, Tinline (local owner and manager) was quick to identify the social and economic potential of Nelson Tasman. Nearly thirty years later the region is one of the fastest growing residential areas in the country, with a population of 100,000+ and a diverse economy focused on tourism, fishing, primary industry and horticultural production.

Over the course of eight major renovations, Tinline has transformed Richmond Mall into a prime retail destination – the only fully covered mall in the Top of the South. With over 23,000m² of retail space, 800 free car parks, three anchor tenants (PAK'nSAVE, Fresh Choice and Farmers) and 70+ specialty stores, it is visited over 6.4 million times annually. So central is Richmond Mall to the local community, it represents a 25% market share of the regional retail spend with annual sales over \$225 million.

www.richmondmall.co.nz









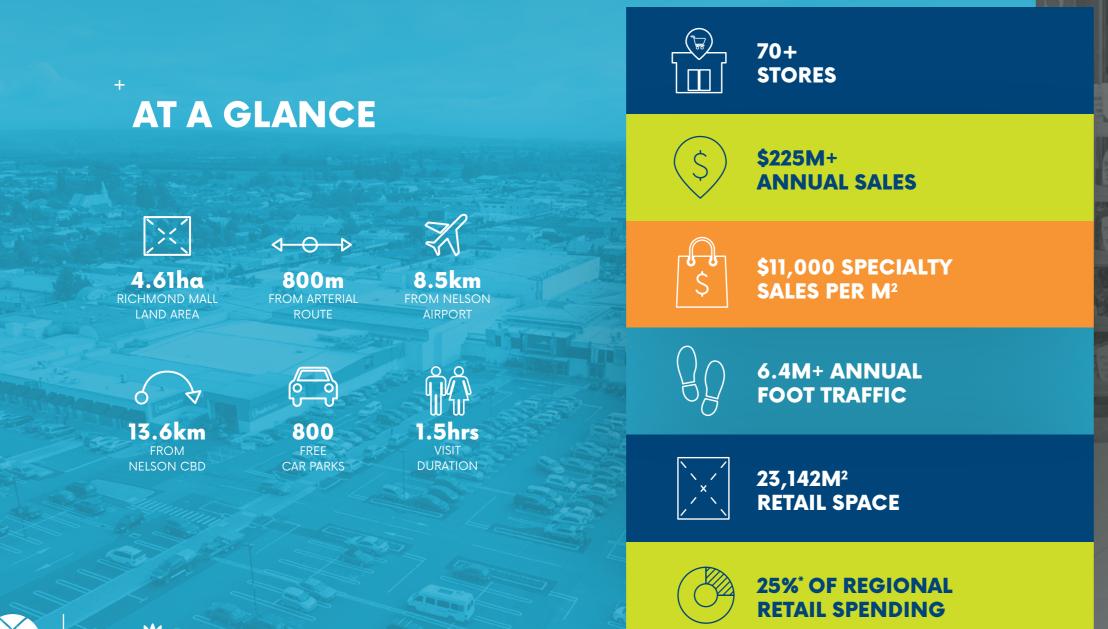
STATISTICS: Richmond Mall Management Reports 2018, Marketview 2018



PAK'n

SAVE





RICHMOND MALL



DEPARTMENT STORE & SUPERMARKETS

- Fresh Choice PAK'nSAVE

FOOD COURT & FOOD OUTLETS

- 56 Ambrosia Café 65 Boulevard Café 81 Don Rodrigo Bakery K5 Esquires 4 Ginger 80 Guytons F4 Hey Sushi F3 Hungry Wok F1 Kebab Masters F2 McDonald's
- F6 Muffin Break
- F7 Pita Pit 82 Pizza Hut
- F5 Shamiana

HAIR, HEALTH & BEAUTY

- 83 Bay Audiology
- 27 Cuts@Once 28 Deluxe Nails & Beauty
- 3 Health 2000
- 61 Shampoo Plus
- 67 Shapers
- . 62 Tasman Health & Herbs
- 26 The Body Shop
- 50 The Hair Boutique
- Unichem

FASHION & JEWELLERY

32 Black Pepper 29 Christies Jewellery 8 Factorie 52bFridge Freezer Ice Box 52a Frontrunner 20 Hannahs 42 Jay Jays 18 Michael Hill Jeweller 31 Pagani 21 Pascoes

- 22 Postie
- 43 Sassys
- 7 Silvermoon
- 36 Specsavers
- 17 Stirling Sports
- 41 Underground
- 33 Wild South

SERVICES

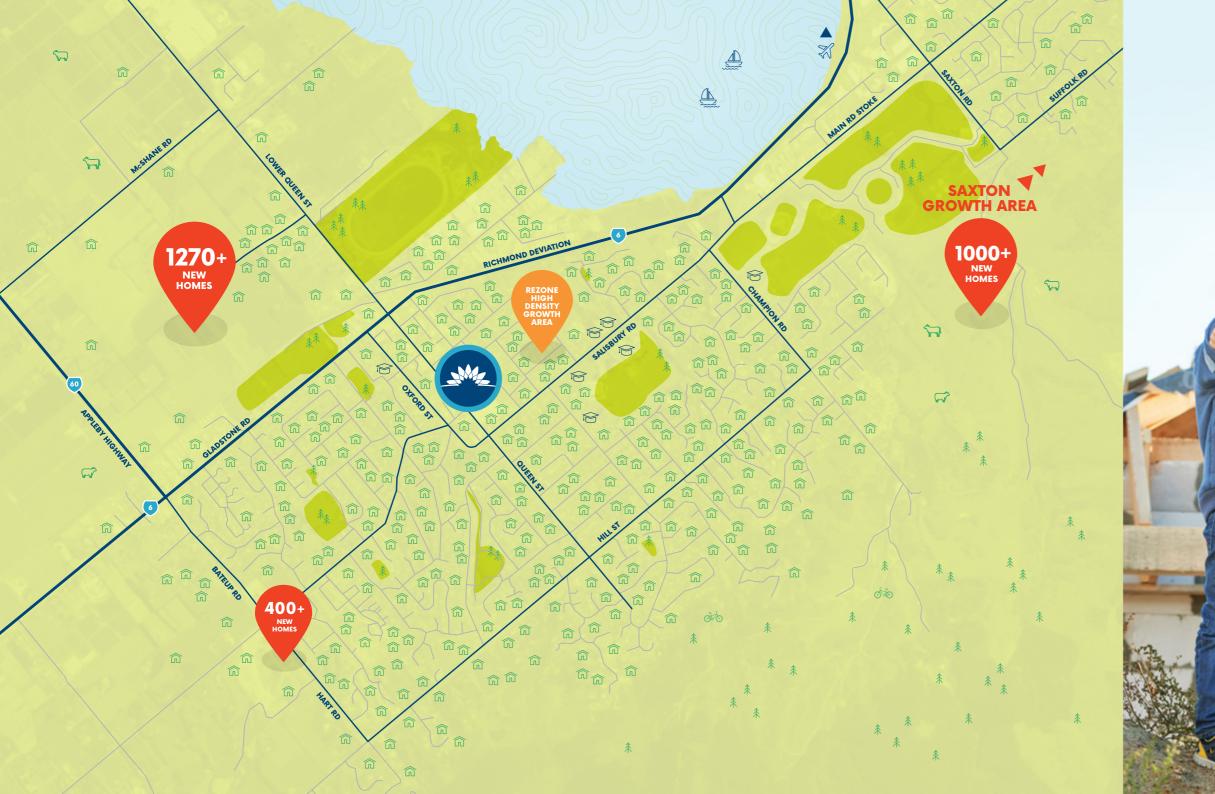
- 86 Expresso Car Wash
- HotHouse Creative
- K7 Information Kiosk
- Management Office
- K2 Mister Minit
- 12 New Zealand Post
- Northend Hotels
- Pub Charity
- 58 Richmond Discount
- 45 Richmond Sewing
- Sunrise Cleaning

- 14 EB Games
- 63 Flight Centre
- 55 House of Travel
- 37 Hello Banana 12 Paper Plus
- K4 Phone Zone
- 30 Spark
- 23 Stevens
- 2 Vodafone
- 66 Whitcoulls

BANKS

- 53 BNZ
- 12 Kiwibank
- 64 NZCU South
- 72 Westpac







STATISTICS: nelson.govt.nz, tasman.govt.nz

NEW CUSTOMERS KEEP COMING

Central Richmond, at the heart of Richmond Mall's primary catchment, is on the cusp of substantial residential development. Within a radius of a few kilometres, multiple major developments are underway with proposed building totally in excess of 2,670 new homes and over 4,000 new residents.







VISION **ENERGISING SHARED PLACES**

We believe the future of successful retail is all about delivering experiences that delight, engage and energise people. Tinline's purpose is to connect with retailers and their customers by creating environments that emerge as favourite destinations, where Kiwis love to be. This is the art and science of energising shared places.

JAMIE GASKELL CHIEF EXECUTIVE OFFICER > Tinline Property



COMMUNITY FLOURISHING & VIBRANT

Tinline Property is deeply committed to Kiwi communities. Our investment and energy create hubs that nurture and support vibrant community activity. Whether it's our involvement in sponsorship opportunities with schools, sporting and cultural groups, or our engagement with local retail business associations and other community organisations, Tinline is constantly leveraging the value of our investments to benefit Kiwis nationwide.





Lemon Meringue

See what's New today! SMALL LEMON PIL \$100 LARCE LEMON PIE \$20.00

RICHMOND MALL Love being here



FOR FURTHER INFORMATION

TIM RAATELAND CHIEF OPERATIONS OFFICER (03) 545 8898 027 244 9141 tim.raateland@tinline.co.nz